



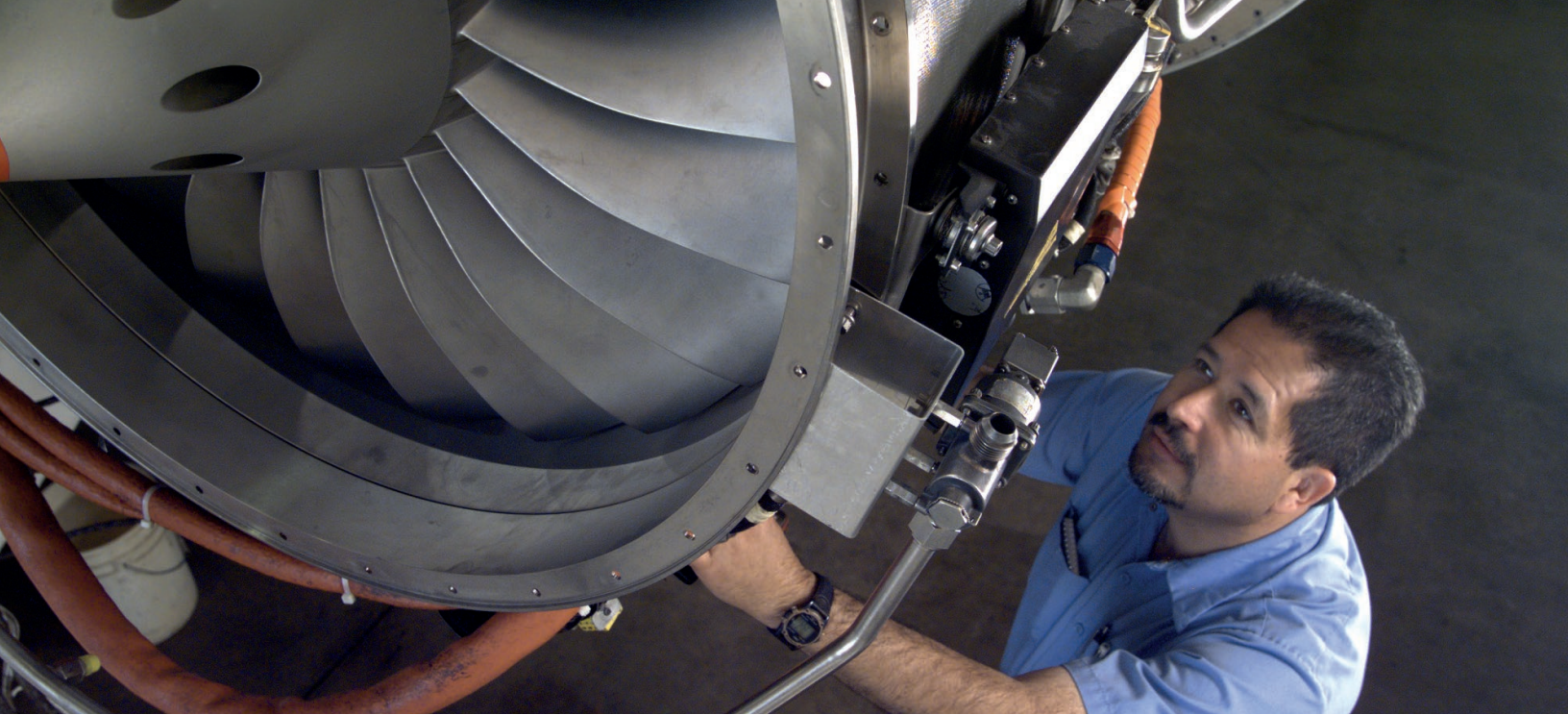
BUSINESS JET OPERATOR JOINS HONEYWELL IN CELEBRATING 40 YEARS OF MSP SUCCESS

Anschutz Corp says program offers peace of mind budgeting and phenomenal support

“With the MSP program, we have enjoyed ease of budgeting and peace of mind that we will receive quick and reliable support through the program’s channel partners when and where we need it.”

*Jerry Owen, director of aircraft maintenance,
Anschutz Corp.*





Overview

For decades, privately-held investment company Anschutz Corp has recognized the benefits of operating a well-maintained fleet of aircraft that enables business travel at short notice and most efficiently to destinations around the world.

To provide peace of mind budgeting for all engine and auxiliary power unit (APU) maintenance, for more than 37 years the company has been enrolled in Honeywell's Maintenance Service Plan (MSP). The coverage has so far protected Anschutz for 57,400 engine hours on nine different business jets.

Quick Facts

Honeywell Solution

- Maintenance Service Plan (MSP)

Customer Results

- Peace of mind budgeting for engine and APU maintenance
- No in-flight shutdowns in 57,400 engine hours
- Performance upgrades and phenomenal support from Honeywell service partners

Why Honeywell

- Requirement to maximize aircraft availability while controlling costs
- Global support provided by 180 service centers in 30 countries
- Minimize unscheduled repairs that can be disruptive and costly

Customer

- Name: Anschutz Corp
- Location: Denver, Colorado
- Industry: Investment

Background:

Anschutz Corp is an investment company with interests in a range of industries. The firm is a world leader in the sports and entertainment sector, owning and managing a number of venues as well as teams including the Los Angeles Kings.

The demands of the business require the company's executives to frequently travel to destinations both within the United States and further afield, often at short notice and sometimes to airfields not served by commercial flights.

To support these travel needs, since 1974 the company has operated a well-maintained fleet of business aircraft from Denver, Colorado.

Anschutz first owned a Mitsubishi MU-2 twin-engine turboprop before it moved to executive jets in 1979 when it took delivery of a Learjet 35.

Business Need:

Like all aircraft owners and operators, Anschutz is keen to ensure the best possible return on its investment.

This means ensuring that aircraft are readily available to fly, that they are maintained to the highest standard to reduce the likelihood of in-flight technical issues and that they are equipped with the latest upgrades to improve performance.

At the same time, operators need to keep maintenance and repair costs under control, avoiding unexpected bills and allocating operating budgets with certainty. Unscheduled repairs and the replacement of parts can be expensive and can disrupt travel plans.

This was the challenge faced by Anschutz's former director of aircraft maintenance, Mike Thomas, when back in 1979 upon taking delivery of the company's Learjet he wanted to find the best way of ensuring the aircraft's maximum availability while controlling maintenance costs



Solution:

This year Honeywell celebrates 40 years of providing its Maintenance Service Plan (MSP), developed for owners and operators of business jets to provide a cost and time saving approach to engine maintenance.

As one of the world's leading manufacturers of engines and auxiliary power units (APUs), Honeywell's program is designed and implemented by industry specialists based in more than 180 service centers across 30 countries worldwide.

MSP was developed for operators of Honeywell-powered business and executive aircraft and, through the years, has been expanded to include coverage for APUs. It is billed as the most comprehensive support program offered anywhere in the world today.

By enrolling in MSP, aircraft owners can maximize their aircraft investment with the support of Honeywell's expert engineers, while eliminating the risk of unscheduled maintenance – keeping fleets flying for longer and easing the pressure of financial planning.

For the past 40 years, Honeywell's MSP program has provided coverage for more than 80 platforms and served customers in more than 100 countries.

"We were introduced to this by Honeywell soon after the launch of the program," said Anschutz Corp's current director of aircraft maintenance, Jerry Owen.

"At the time, my predecessor, Mike Thomas, was responsible for the maintenance of the company's Learjet. He immediately saw that the MSP program would provide peace of mind from a budgeting perspective and guarantee quick support when required."

Benefits:

Anschutz was one of the first business jet operators to recognize the benefits of Honeywell's MSP program and has now been enrolled with the program for more than 37 years.

Over that time, the company's fleet has included nine different aircraft and today includes a Falcon 50 that was manufactured in 1982 and a Falcon 900B that first flew in 1993.

"We have had remarkable success with Honeywell's MSP program," said Owen.

"We have flown 57,400 MSP engine hours on nine different aircraft and have never had an in-flight shutdown or a technical issue that has affected the flight."

The two Falcons currently operated by Anschutz now fly around 300 hours each per year – 1,800 engine hours in total.

And such is his level of satisfaction, Owen recently enhanced the level of coverage provided on his plan by adding APU support and signing up to the Gold package, providing additional support from the standard plan.

"We receive phenomenal support from Honeywell's channel partners – companies like Dallas Airmotive, Duncan Aviation and Standard Aero," added Owen.



"With the MSP program, we have enjoyed ease of budgeting and peace of mind that we will receive quick and reliable support through the program's channel partners when and where we need it.

"We plan on keeping these aircraft for the foreseeable future – certainly the next five or six years – and the Honeywell program is helping us keep them in top condition."

In addition to the plan covering the aircraft engines, Anschutz Corp has signed up to a similar program – the Honeywell Avionics Protection Program – that is also proving to be a valuable investment.

"We have recently installed a CDS/R upgrade on the Falcon 900 completed by West Star Aviation," concluded Owen. "This is a valuable pathway to being able to complete current and future avionics mandates.

"I am delighted with the support we receive from Honeywell and its partners."

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